

STONE ARCH TRAVEL

Why Use A Travel Agent?

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WE TURN YOUR TRAVEL DREAMS INTO REALITY!

Creating memories to last a lifetime

- 1. The price of your trip will not cost you more: the hotel, car or cruise line, etc., pay the agent a small commission, typically after you have traveled. The agent is only paid by suppliers if you make your reservation through your agent and then take your trip.
- 2. Saves you money: travel agents know and understand travel trends, promotions and how to bundle packages for savings. In additional, many times agents have access to specials and amenities that consumers are unable to receive unless booking through an agent.



STONE ARCH TRAVEL

The team at Stone Arch Travel is committed to providing our clients with travel planning services designed to make your travel dreams a reality.

Contact us today and let's get started!

STRESS FREE PLANNING

- 3. Saves you time: instead of spending hours on the internet resulting in frustration and indecision, work with travel professional who is trained do the work for you.
- 4. Stress free planning and peace of mind: a travel agent listens to you and takes in your wants, needs and budget to provide you with best options for *you*! Working with a professional travel agent provides you with peace of mind knowing you have someone to answer questions and help you along the way.



CUSTOMIZED PLANNING

- 5. Customized planning that is personalized and tailored to you: the travel professional you are working with will ask you qualifying questions to help find the perfect vacation to meet your needs.
- 6. **Deposits and payments:** many itineraries will allow you to place a deposit and make payments towards your vacation instead of paying in one lump sum.

NEGOTIATED RATES

7. Travel agents have access to negotiated rates and amenities that many times you will not have access to on your own.

DESTINATION KNOWLEDGE

8. Destination Knowledge: travel agents many times have first-hand experience with your destination to give you insider tips and tricks. They also have access to a network of travel professionals that provide guidance for your planning and preparation including tips on restaurants, shopping and tours you may enjoy.

- 9. **Product knowledge:** your travel agent has likely toured the property and/or completed trainings for the resort or hotel you are staying at a great asset when booking your vacation to somewhere new.
- 10. Your travel agent is an advocate for you during all stages of your planning, during your trip and once you return home. With industry connections to the cruise line, tour supplier, resort, airline, or destination, your travel agent is there to assist you every step of the way whether it is making special requests on your behalf or assisting you during travel should the need arise. If you need assistance following your travel if something did not go as planned, your travel agent is there to assist you. Hotels, cruise lines, car rental companies, tour operators and airlines value travel agents and will do what they can to keep the travel agent's business to protect future sales from the agent.

11. Consistency of service: when you work with Stone Arch Travel, you are working with the same team throughout your experience – you are not working with a call center.

INVESTED TRAVEL AGENT

12. Your travel agent is invested in your experience! Our business is based on your return business, your referrals and most of all – for helping to create the best vacation you have ever experienced!

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